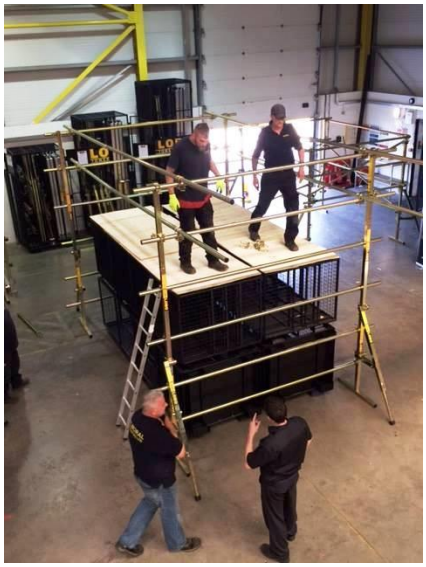
Case Study – Balmoral Flat Roofing Ltd

Balmoral Roofing's reputation has been built on providing a reliable and professional service to all its clients for over 20 years.
Whether Domestic, Industrial, Commercial or Local Authority, their clients are treated to the same benefits of their experience and in-depth knowledge of the roofing industry and safety is a priority.
With a fully trained and experienced workforce, together with the support from all the major manufacturers, they have a waterproofing solution to suit all requirements.

Mansfield District Council have hundreds of flat roofs within their housing stock, which require periodic maintenance and have a duty of care to ensure all contractors have a safe system for working at height.
The Working at Height 2005 regulations state that work equipment or other measures, to prevent falls, when working at height should be used.

Balmoral Roofing contacted LOBO Systems to arrange a product demonstration.
Following a successful meeting Balmoral Roofing decided to invest in two edge protection systems, sized to provide edge protection to most of the council's flat roofs.

Training was provided to 8 of Balmoral's roofing staff to ensure competency in assembling the LOBO System as an edge protection system.



Safety
The LOBO System created a safe working at height edge protection system and provided the training to satisfy Mansfield District Council's safety requirements

Cost Saving
The Cost of the LOBO System in this case was £4540 which included local training. An analysis of the investment compared to the cost saving revealed major cost savings.
A quote from the management at Balmoral

"Balmoral has a contract with a UK major power distributor and is now saving £2000 per week, the lads love the product, it' s easy to use and very quick. I expect to save £96000 this year by not using outsourced scaffolders."

Conformities
EU: BS EN1004:2004 BS 1139 parts 3 & 4, CE
USA: OSHA Compliant, ANSI A10.8, 29 CFR Part 1920 (General Industry)
Canada: CSA Z797-09 and 269.2 (M87 and -16)
Australia: AS/NZS 1576.1:2010 and AS/NZS 1576.3:2015 Tower